Vermont Social Equity Sub-Committee Meeting Minutes—September 30, 2021

Chair calls to order meeting at 3:03 pm ET.

Attendees:

Advisory Committee Members

- Nader Hashim
- Ashley Reynolds
- Julio Thompson

VT Cannabis Board Members:

- Julie Hulburd

NACB:

- Gina Kranwinkel
- Geoffrey Gallegos
- Deneka Scott

1 member of public

Minutes recorded by John O'Donnell.

*Daneka Scott entertains a motion to approve the Board's minutes for the September 27 meeting. Member Ashley Reynolds moves. Member Nader Hashim seconds. Minutes are approved.

Meeting agenda:

[Meeting powerpoint presentation sets agenda]

Public Comments:

[slides 4+5]

*Daneka Scott reads out comments of Kelli Story, Ronald Williams, Joseph Verga, Michael Shane

Notable comment(s):

Vote to discuss adding domestic partner to definition of Family

Impacted Family & Domestic Partnership

[slides 7+8]

<u>Vote</u> – Impacted family definition [per slide 7]

- *Nader Hashim- I agree
- *Ashley Reynolds- I agree
- *Julio Thompson- Needs clarification

- *Julio Thompson- What is the definition of "domestic partner" in Vermont, where same sex marriage is legal? The definition under old legislation cites "civil union"
- *Gina Kranwinkel- Where there is a relationship agreement or power of attorney.
- *Julie Hulburd- State of Vermont has six definitions cites adding someone to your health insurance.
- *Nader Hashim- "Sole domestic partner" definition.
- *Julio Thompson- "Family member" as a definition has no settled meaning. Concerned it may be interpreted differently by different members of the CCB.
- *Gina Kranwinkel- Solution may be to add detailed definition of Domestic Partner.

Domestic Partner Defined:

- 1. The persons are each other's sole domestic partner and have been in an enduring domestic relationship sharing a residence for not less than six consecutive months prior to the submission of the application.
- 2. The persons are eighteen years or older.
- 3. Neither person is married to anyone.
- 4. The parties are not related by blood closer than would bar marriage under Vermont state law.
- 5. The persons are competent to enter into a legally binding contract.
- 6. The persons have agreed between themselves to be responsible for each other's welfare.
- *Nader Hashim- Legal age requirement for cannabis is 21 years of age under other Vermont legislation
- *Julio Thompson- What about the children of a domestic partner?
- *Gina Kranwinkel- Add step children to impacted family.
- *Julio Thompson- Any "dependent" of the domestic partnership in that household. Has fear of diluting the social equity candidates, in ambiguous situations e.g. grown up step children
- *Gina Kranwinkel modify family definition: Child /Step-child that resided in the relationship (when a minor)

Vote – Impacted family definition [per slide 7]

- *Ashley Reynolds- Yes to definition
- *Nader Hashim- Yes
- *Julio Thompson- Yes

Fees

[slides 9+10+11]

<u>Vote</u> – Eliminating/Discounted Fees for social equity [per slide 10]

- *Ashley Reynolds- Yes Recommendation 1
- *Nader Hashim- Yes Recommendation 1
- *Julio Thompson- Yes Recommendation 1
- *Gina Kranwinkel- Note there is a waiver of financial hardship in year 2 & 3 within Recommendation 1 if financial hardship can be shown and business plan to remedy situation moving forward

Vote – Waive provisional license application fee [per slide 11]

*Julio Thompson- Agree

- *Ashley Reynolds- Agree
- *Nader Hashim- Agree

<u>Vote</u> – Employee registration fee paid by business [per slide 11]

- *Julio Thompson- Agree
- *Ashley Reynolds- Agree
- *Nader Hashim- Agree

<u>Vote</u> – Local fee [per slide 11]

- *Nader Hashim- Agree. Given that it has done away with the residency requirement.
- *Ashley Reynolds- Agree
- *Julio Thompson- Wants discussion.
- *Julio Thompson- Prefers a waiver for the first year. Wants Vermont government to be able to make statement to new entrants, generically "we want you to enter market". Does \$100 buy an improved relationship. Feels it is an unnecessary expense even though it is not a big barrier.
- *Julie Hulburd- The annual fee is paid on renewal
- *Gina Kranwinkel- The local fee assists a local community with new expenses due to the entry of cannabis businesses e.g. police, parking, enforcement
- *Nader Hashim- We want the new entrant to have a connection to that community establishing local relationship (both ways).
- *Ashley Reynolds- Don't know what the reaction of towns to entry of cannabis industry will be.

Vote – Waive local fee for 1st year only [per slide 11]

- *Julio Thompson- Agree
- *Ashley Reynolds- Agree
- *Nader Hashim- Agree

License Transfers

[Slides 12+13]

- *Gina Kranwinkel- Non-SE licensee is not entitled to the social equity (SE) benefits of the SE licensee (if transfer of license within the first 5 years). New non-SE owner needs to pay back Vermont CCB.
- *Nader Hashim- Non-SE licensee is not paying back social equity benefits in the years prior to purchase.
- *Ashley Reynolds- Nervous about transfer to non-SE. What if a social equity candidate comes into the program, and then sells to a MSO.
- *Gina Kranwinkel- We are assuming that, on average, a social equity candidate will get at least 4 years of reduced fees. The new non-SE owner accrues the advantage of the business having previously had social equity benefits previously e.g. brand, customer loyalty.
- *Gina Kranwinkel- If a social equity candidate finds they cannot cope after starting, we don't want to deny them the ability to sell the business.
- *Gina Kranwinkel- The business cannot restart the (5 year) social equity benefits if they transfer business to a social equity candidate.

*Julio Thompson- Need to consider the buyers perspective. There are limitations associated with the license being transferred, given you are buying the as-existing operation of the prior startup business – e.g. existing size of land being cultivated. Why would I want to buy a partially used SE license?

*Gina Kranwinkel- Brand equity.

Public Comment:

*Nicholas – Cannabis was illegal in the first place – it is the rights of social equity candidates to accrue some compensation for that now. The market mindset should be value driven instead of profit driven.

Adjournment:

*Gina Kranwinkel asked for a motion to adjourn. *Ashley Reynolds moves. *Nader Hashim seconds. Meeting is adjourned at 4:06 pm.

Next Social Equity Sub-Committee meeting is Monday, October 4 at 3 pm ET.